

Newcastle Communications #120122-NEW

Pricing for contract #120122-NEW offers Sourcewell participating agencies the following discounts:

Discount range is predominantly from 40% on some software applications, down to 3%/0% on some small number of hardware components. Pricing is always subject to quarterly system discount promotions, rebates, trade-ins etc. from NEC, so discounts are very likely to be more than listed. Newcastle can also ask for special discount considerations from NEC for all non-profit entities. This is submitted on a case-by-case basis.

Newcastle listed pricing is a "not to exceed" cost. There are always additional discounts for bundles of system licenses and phones to be applied. These quantity discounts start at 50, 100, 150, 200 for licenses, phones etc. but are dependent on the system size and the system configuration.

There are typically manufacturer rebate programs and trade-in programs that are released quarterly. Newcastle can also ask for special discount considerations from NEC for all non-profit entities. This is submitted on a case-by-case basis.